

Healthcare Professionals FAQ

How can I purchase Mannatech products?

Because Mannatech® products cannot be found in stores, you may be wondering how you can purchase them. It is actually very simple. You have three options:

- ▶ You can purchase as a **Retail Customer** with absolutely no ties to the company,
- ▶ You can open a personal account and purchase as a **Member**, or
- ▶ You can purchase as an **Associate**, which provides the most incentives and benefits.

As a **Retail Customer**, you may purchase products through the account of the person who told you about Mannatech. Products will be shipped to your address. Retail prices are not discounted.

As a **Member**, you pay a one-time \$10 fee to set up a personal account that allows you to purchase products at 5% off retail. The \$10 fee is waived if you purchase a product at the time of enrollment. For an additional 10% discount off the Member price, you can set up a monthly Automatic Order for products you would like to receive on a continual basis.

To obtain products at the lowest price (10% off retail), you may decide to become a Mannatech Associate. **Associates** can choose from a variety of sign-up packages ranging from \$39 to \$499. To receive additional savings, you can set up an Automatic Order to be shipped every 28 days (13 times per year). These orders are discounted by 10% of the Associate price. In addition, Mannatech Associates often choose to operate their own businesses, selling our products to others. If your Mannatech business earns more than \$600 per year, your income will be reported to the IRS.

What is the best option for me?*

People who choose the **Member** option often do so because they are not interested in the Mannatech business opportunity but appreciate buying products at a lower price. Others choose to set up an **Associate** account because they value lower product prices and want the option of obtaining financial rewards, according to the Mannatech Career and Compensation plan, for selling Mannatech products. Healthcare professionals frequently choose to become Associates for these reasons. Associates not interested in Mannatech's business-building opportunities can "opt out" of receiving business information or from being contacted by Associates.

How can my patients purchase products?*

Your patients have the same options you have. If you are an Associate, 1) your patients can purchase products directly from you at the retail price; or 2) you can sign them up as Members so they can receive a discount, and you can earn commissions on their purchases; or 3) if they are interested in building a business, you can sign them up as Associates, enabling you to participate more fully in Mannatech's Career and Compensation Plan.

How do I sign up?

The best way to sign up is to contact the Mannatech Associate who referred you to this site. He or she will assist you in the sign-up process at the level that best suits your needs. If you do not know a Mannatech Associate, call Customer Care at 1-800-779-0897.

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*Physicians and other medical or healthcare professionals should consult federal and state regulatory authorities, local licensing boards and professional organizations regarding laws, regulations and rules concerning their participation in Mannatech's Career and Compensation Plan.